



Why Choose HellermannTyton

Better Technology through Innovation



# Choosing HellermannTyton

Selecting HellermannTyton as your cabling system gives you peace of mind, knowing that the system will be installed easily, will perform well first time and will continue to operate to the same high level throughout its life.

In the unlikely event that there are any difficulties, you have the reassurance of UK technical support and a warranty that is backed by a large financially stable British PLC with a long history in the data market. Ultimately the choice of HellermannTyton significantly reduces the risk of your project.

The benefits of HellermannTyton:

"I've never needed post sales support from HellermannTyton, unlike some of their competitors. It just works."

*Customer quote from Customer Satisfaction Survey 2013*

## 1 Quality of the Products, the Designs and Materials

- Components and cable are designed for quality, not to minimise costs.
- Reliability and performance on installation.
- Longevity – products will continue to perform throughout their life.
- Performance – consistent and high performance against the international standards.

## 2 Established UK Manufacturer

- Consistency of the product in both manufacture and performance.
- Local high quality technical support.
- Long term stability of the business – manufacturing in the UK since 1988 and part of the successful British HellermannTyton Group PLC, listed on the London Stock Exchange.
- Blue chip customer base across many industries eg: finance, healthcare, government, pharmaceutical, education, leisure and telecommunications.

## 3 Credibility of the Warranty

- Part of the £400 million HellermannTyton Group PLC - significant financial scale and stability and therefore able to meet the obligations of a warranty claim now and in the future.
- Network of approved installers trained by HellermannTyton at the facility in Northampton ensuring the quality of the installation.
- A direct warranty relationship between HellermannTyton, the manufacturer, and the end user customer.

## 4 UK Design Capability

- Continuous product development ensuring your future requirements are able to be met as technology evolves.
- HellermannTyton's broad product breadth means there is a product to meet the specific requirements of your current and future projects.

## 5 Environmentally Responsible

- UK manufactured – lower carbon footprint.
- ISO14001 (environmental management system) certified manufacturing facility.
- Demonstrable year on year improvements in environmental performance (energy use, recycling, reduction in waste to landfill, solvent use, lifecycle design processes).

# A Greener British Company

HellermannTyton Data, based in Northampton, UK, has held the ISO14001 environmental management system international standard since 2006 and through that period has used the standard to assess and reduce the impact of the business on the environment.

Since we began to evaluate, measure and seek to reduce our environmental footprint, significant improvements have been made against key performance metrics. These achievements have been made through a series of incremental enhancements, driven by annual reviews, target setting and performance measurements in order to proactively improve our environmental performance year on year.

We also consider the environmental implications of our products at an early stage in the design and development process to ensure that their environmental impact is minimised throughout their lifecycle from manufacture, through use and ultimately on disposal. This includes considering the materials we use, the way the product will be manufactured and even how the product will be disassembled at the end of its useful life to facilitate recycling.

We are proud to be a trusted British manufacturer. We take our environmental responsibilities seriously and are continuously striving to reduce the impact of our business on the environment.

By virtue of our manufacturing location in Northampton, we believe our products have an inherently lower carbon footprint than many of our competitors who ship products into the UK from overseas.

As well as the environmental benefits, our UK base gives us the ability to support our customers and respond quickly to their demands in a competitive market.



“I choose HellermannTyton solely on trust in the product and quality”

*Customer quote from Customer Satisfaction Survey 2013*

## About HellermannTyton

Founded in 1988, HellermannTyton Data Ltd is an established leader in the design, development and manufacture of innovative network infrastructure solutions for both LAN and WAN environments.

The company offers a broad range of quality, high performance structured cabling products including Deca10, the Category 6A solution; the unique pre-terminated, 'plug & play' RapidNet™ system; iD DCIM; and a full range of market leading closures for Broadband applications incorporating the patented Cablelok™ mechanical seal.

Based in Northampton, UK, the company is part of the global HellermannTyton Group PLC, a FTSE 250 company, listed on the London Stock Exchange with operations in 34 countries worldwide.

For more information visit:  
[www.htdata.co.uk](http://www.htdata.co.uk)  
[www.hellermanntyton.com](http://www.hellermanntyton.com)

43%  
reduction in  
energy usage

84%  
reduction in  
solvent (VOC's)  
usage

50%  
reduction in  
waste sent  
to landfill



# References

Nationwide expertise for structured cabling connectivity is available through our network of HellermannTyton approved installers. These are just some of our recent UK sites where copper (category 6A, category 6 or category 5e) and fibre cabling has been used.



## Education

- University of Cambridge
  - Cardiff University
  - Cornwall College
    - Janet
  - Lancaster University
- London School of Economics
  - Oxford University
  - Sheffield Hallam University

## Data Centre

- Colt
- Continent 8
- Equinix
- InTechnology
  - Onyx
  - Peer 1
  - Savvis
- Verizon / Terremark



## Consumer

- Aston Martin
- Coca Cola
  - Harrods
- Master Foods
- Mercedes Benz HPE
  - Stobart Air
  - Travis Perkins
- Volkswagen Finance

## Public Sector

- Cambridge Police
- City of Salford
- Foreign & Commonwealth Office
- National Nuclear Laboratory
- North Ayrshire Council
- Oxford City Council
  - Patent Office
- The National Archive Office



“Quality of HellermannTyton products over other manufacturers used previously is second to none.”

*Customer quote from Customer Satisfaction Survey 2013*

## Media / Leisure

- Betfair
- BSkyB
- Channel 4
- Derby County FC
  - Gala Coral
  - MK Dons FC
  - Silverstone
- Virgin Media

## Financial Services

- Brewin Dolphin
  - ING Direct
- Lloyds Banking Group
  - Lloyds Treasury
    - Sungard
    - Travelex
  - Virgin Direct
  - Xafinity

## HellermannTyton

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